# Bradley Adamczyk

## Sr. Instructional Designer

Facilitating Engaging Learning Experiences That Produce Results

(440) 539-6827 • bradleyadamczyk@gmail.com • B. Adamczyk Linkedin Profile

A solution-oriented, passionate, and creative approach to instruction. A life-long learner with tech-savvy whose strength lies in his ability to strategically assess data and expert information, mobilize and engage learners, leverage resources, and produce measurable improvements.

## Skills and Expertise

12 yrs Instructional design	13 yrs Adult learning	12 yrs SME collaboration
7 yrs Customer service design	M.S. in Ed. assessment	5 yrs Camtasia & 1 yr LMS
ADDIE, SCORM, & Beyond	8 yrs Project management	Instructional theory nerd
4 yrs Sales training on lead search, objections, negotiation, rapport, closing strategies, etc	2 yrs Designing & creating Articulate Rise & Storyline courses <u>Sample Course</u>	7 yrs Instructional video design, editing, recording, coaching, and completion. <u>Example Video</u>

## **Professional Experience**

### **Instructional Designer (Contract Position)**

First Energy Utilities Co. (Akron, OH) 2021-Present Created Needs Assessment, Change Impact, and Numerous Other Instructional Materials

- Developed a core understanding of electrical theories, processes, and culture
- Quickly and successfully assimilated industry jargon and technical specs to create learning
- Consulted with SME's in field operations, testing, process development, and many more
- Mastered the complex requirements for government compliance of the energy industry
- Assessed, built, edited, delivered, and refined training across over 10 different audiences

### **Director of Learning & Communications**

Axim Global Solutions (Rockville, MD) 2015-2021 Providing Instructional Solutions for Multiple Departments and Audiences

- Translated complicated Federal compliance for clients, staff, brokers, and beyond
- Created and implemented nationwide Broker/Sales Training Program
- Consulted with multiple departments to create on boarding program for all new hires
- Presented at numerous conferences and events to yielding new business and partnerships
- Single-handedly developed programs for CPAs, brokers, contractors, executives, & more

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## Professional Experience (Continued)

## **Director of Education and Training**

Foundation Software (Accounting), Strongsville, OH 2010-2015 Developed and Delivered Training Across Contractors, CPA Partners, and 6 Departments

- Created on-boarding for all employees, plus job training for 3 specific departments
- Managed FAQ project saving 11,000 calls and 2 new employees in 1st year alone
- Implemented and trained 170+ companies' job-cost accounting systems in 2.5 years
- Wrote, produced, and recorded instructional and marketing courses on many topics
- Coordinated conference curriculum, internal training events, and mentored and/or trained dozens of trainers, sales staff, and support teammates in product and procedure.

#### Education

- **B.A. History,** with a minor in education
- M.S. Education, with a concentration in evaluation/assessment

## Related Experience

#### Training Design, Diversity, and Communication Consultancy

- Created presentation and communication for successful nation Latinx vaccination bid
- Designed learning for non-profit, small business, state/federal gov., and even Coca Cola
- Decorated trainer/designer with San Diego Board of Elections
- Worked design contract with an energy company creating learning for field employees

#### Speaker and/or Member

- Bi-annual presentation on interviewing and communication to Grace Church Jobseekers
- Local ASTD chapter member and presenter
- Reverend who provides counseling and a safe space to many different people

#### Mentor

- Maintained my mentor/mentee relationships dating back 10+ years
- Currently mentoring two young contractors and one entrepreneur